

Hi, we're Veltig.

We help companies like Zero Motorcycles transform their customer experiences at full throttle.

[See how we can help you](#)



Looking for CPQ Automation for your SAAS business?

For over 10 years we have been helping companies optimize their Salesforce implementations with ease and confidence. Initial set-up, customization, staff training, and more. As a Salesforce.com Silver Partner, you can trust that our certified Salesforce CPQ Consultants have the knowledge to put your Salesforce CPQ adoption on rails.



Veltig CPQ Quick Start Package

Veltig has developed our own custom Salesforce Managed Package, which we can quickly install into your Sandbox org. This package includes pre-defined CPQ settings, templates, processes, workflows, and other powerful tools to help drastically cut down the time it takes to get up and running with Salesforce CPQ. This package allows our experts to help you turbocharge setup, configuration, and training so that your team feels minimal impact getting started with Salesforce CPQ. We work with your key stakeholders to build out all the functions and processes needed to get a go live and grow your CPQ initiative.

As we work with your team, our experts will share their knowledge and resources, so that your admins and managers can continue to build and expand the power of Salesforce CPQ beyond the scope of your initial launch. We want our customers to feel empowered with the knowledge to manage their own data and processes long after their Quick Start project is complete.



Optimize your operations. Delight your users. Liberate your data. Adoption matters.

Veltig's focus is to make sure that you successfully adopt Salesforce CPQ. From optimizing the way your company operates, to making your users happy to use Salesforce, and giving you the reporting you need. We're here to help ensure your success.

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What's Included?

Services	Details
Business Process Review	Yes
Detailed Statement of Work	Yes
Salesforce CPQ Installation	Yes
Veltig Custom Add-On Installation	Yes
Profiles and Security	Yes
CPQ Page Layouts	Yes
CPQ Package Configuration Settings	Yes
Products	Up to 50 Products
Product Bundles	Up to 10 Product Bundles
Options and Features	Up to 4 Features per Bundle and 10 Options per Feature Set
Guided Selling	Up to 1 Guided Selling (Quote Process) with up to 3 Process Inputs
Pricing and Pricebooks	Up to 1 Pricebook with 1 set of Prices and 1 Currency
Discount Schedules	Up to 5 Discount Schedules with up to 10 Tiers each
Configuration Attributes	Up to 1 Config Attribute across up to 10 Products
Price Rules	Up to 1 Price Rule with 2 Price Actions
Quote Approvals	1 Quote Approval Processes (up to 3 steps) with 3 Email Templates Included
Quote Term Approvals	1 Quote Term Approval Processes (up to 3 steps) with 3 Email Templates Included
Quote Documents	1 Predefined Quote Templates with Top, Quote Lines (up to 8 columns), up to 10 Quote Terms, and Bottom Sections
User Testing and Acceptance Support	Yes
Admin Training	Up to 3 Hours



Pricing Details

Package	Pricing	Estimated Time
Salesforce CPQ SAAS Quick Start	\$15,000	6 to 7 Weeks